

## OUR COMPANY

We are a Maine-based full-service professional IT consulting firm founded in 1982. We have successful client relationships spanning decades, achieved by providing the highest quality technical services from our long-term permanent staff of expert consultants.

## OUR COMMITMENT

One of the easiest ways to lose a good reputation is to attempt projects that are outside your field of expertise. When we propose our services, we deliver only the highest quality possible. If you require skills that lie beyond our ability to achieve this level of quality, we will recommend, refer, or obtain other resources to ensure the success of your project; never over-selling our skills just to get business. We believe this fosters a stronger relationship based on honesty and integrity.

## OUR LEADERSHIP

Here are a few questions you should consider asking service providers. Find out how we respond to these:

*“Do you specialize in IT consulting services, or do you spread your resources across multiple fields?”*

*“Are you a service provider, or a broker of services?”*

*“Can you independently suggest the best solution, or are you tightly affiliated with a particular vendor?”*

*“What is the depth and breadth of your expertise in multiple industries and technical environments?”*

## WHY MASON ASSOCIATES?

### 40-Year Reputation of Providing Quality Services

- Long Record of Success Demonstrates Stability for the Future
- Exceptionally High Percentage of Repeat Business
- Multi-Decade Client Relationships
- Full-service Offerings and Skillsets Ensure Successful Project Outcomes
- Consistent Focus on Core Expertise

### Knowledgeable and Experienced Staff

- Over 300 Years of Accumulated Information Technology Experience
- Extensive Permanent Long-Term Staff Enables Support Continuity
- Independent Package and Application Expertise Without Influence

### Limited Risk

- Full Range of Services Designed to Meet Any Client Requirement
- Clients leverage our Skilled Professional Organization Rather Than a High-Risk Individual Contractor

### Client List Spans All Industries

- Exceptional Breadth as well as Depth
- Ability to Suggest Solutions Encountered in Other Settings

### Competitively Priced

- Delivering High Quality Business Services and Solutions at a Cost Few Consulting Firms can Match

### Consistent Project Methodology

- Flexible Tool-Based Project Management
- Comprehensive Development Approach



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**CONSULTING SERVICES**

**www.masonassociates.com**

**COMMITTED TO TECHNOLOGY**  
**CONSULTING EXCELLENCE**

## DEVELOPMENT & INTEGRATION SERVICES

### IBM i, Power Systems, iSeries, AS/400

- Languages: ILE/RPG, RPG, CL, SQL, COBOL
- Tools: ACS, WDS, WDSC, WebFacing, RDi, BRMS, eVault
- Environments: i5/OS, OS/400, UDB, Rational

### Other Environments - Microsoft, Web, Oracle, etc.

- Databases: DB2, SQL Server, Access, MySQL, Oracle
- Languages: Visual Basic, Java, PHP, C#, C, C++, SQL
- Tools: Visual Studio, SharePoint, SSRS, Eclipse, PHP Maker, SSIS, DB2 WebQuery, Crystal Reports, WebSphere Studio, GIT
- Web: JavaScript, JSP, JavaBeans, HTML, XML, CSS, jQuery
- Servers: WebSphere, WebSphere Application Server
- Technologies: .NET, ASP, Open Source



## INFRASTRUCTURE & MANAGED SERVICES

- Operating System Installation/Upgrades
- Managed Services/Remote Management/System Monitoring
- System Administration, Configuration & Security
- Cloud/Virtualization/Co-Location, DR Implementation/Migration
- Business Continuity: DR/Contingency Planning, HA/Replication
- As-a-Service Offerings: PTFaaS, IaaS, BaaS, DRaaS, Maas



## ENGINEERING & TECHNOLOGY SERVICES

- IBM Equipment Sourcing/Installation/Capacity Planning
- Systems Architecture/Configuration/Planning
- Firewall/HTTP/Print Server/(s)FTP/VPN Configuration/Tuning
- Encryption/Data Security, Cloud/Virtual Backup & Recovery
- Database Administration/Tuning/Data Conversion



## CONSULTING & MANAGEMENT SERVICES

- Strategic/Tactical IT Business Planning
- IT Management Outsourcing, IT Staff Augmentation
- Software Package Analysis/Selection
- Technology Advice, Security Audit, Feasibility Studies
- IBM and Microsoft Business Partner
- Vendor Partnerships: Help Systems, Carbonite, TechData, Precisely
- Package Expertise: A+, CMS, SIS, Logician/Centricity, BPCS, CW, Series, SLS, MS Dynamics, Allscripts



## OUR CLIENTS

(PAST AND PRESENT)

### **Nationally Recognized Companies**

General Dynamics/BIW  
L.L. Bean  
The Jackson Laboratory  
Tyson/Barber Foods  
WEX

### **Health Services**

Central Maine Healthcare  
MaineGeneral Medical Center  
Penquis

### **Retail/Wholesale/Distribution**

Pine State Trading  
VIP Tires & Service  
E.J. Prescott

### **Transportation/Utilities/Energy**

Maine Turnpike Authority  
Versant Power  
Dead River Company

### **Manufacturing**

Puritan/Hardwood Products  
Duvaltex/True Textiles  
Tex Tech Industries

### **Insurance**

MMG Insurance

### **Pulp and Paper**

Nine Dragons Paper  
Twin Rivers Paper

### **Other Industries**

FirstLight Fiber  
Franklin County ROD  
Maine Drilling & Blasting  
ITE/eWaste Alternatives  
Maine Escape Games